360° MARKETING AND ADVERTISING OPPORTUNITIES



For a strong and healthy society.





Dear exhibitors,

this is a small selection of our whole product portfolio.

For a personal advice and a presentation of further marketing opportunities please contact us directly.

You will find our contact details on the last page of this presentation.

Your Promoting Services Team



FIBO 2022 FAST FACTS



500 + exhibitors and partners from 36 nations



130,000,000 media reach with press coverage



51,000 + visitors from 109 countries



4,670,000 social media reach



400 + lectures and panel discussions



10,940,000 social media impressions



SOCIAL MEDIA



DAILY FORMATS

FIBO GLOBAL FITNESS

POST FACEBOOK HEALTH Experts Group

Specifically addresses our "HEALTH Experts" community in their own dedicated Facebook group. Increase your reach among physiotherapists, osteopaths, rehabilitation trainers and sports scientists by reporting on your company's current projects or market trends with your own post.

Post Facebook HEALTH Experts

- Exclusively for one exhibitor per day
- ✓ Timeframe: before, during and after the tradeshow
- / Format: Post
- Channel: Facebook
- / Incl. link to your account
- 1x Hashtag per Post
- File Format: JPG / PNG
- / Price:

until February #4350070 200.00 €
March and April #4350071 250.00 €
During the tradeshow #4350072 300.00 €







DAILY FORMATS

POST LinkedIn

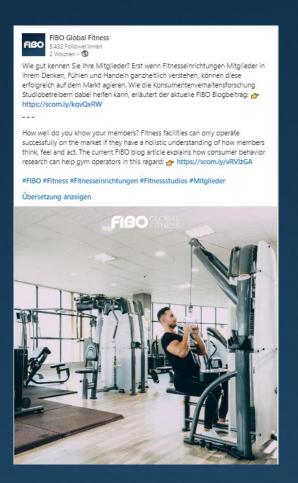


Target our top-class B2B community on Linkedin. Use a post to report on the current projects and trends of your company or the market and increase your reach among trade visitors.

Post LinkedIn

- Exclusively for one exhibitor per day
- Timeframe: before, during and after the tradeshow
- ✓ Format: Post
- ✓ Channel: Linked In / 4.913 Follower in July 2022
- / Incl. link to your account
- 1x Hashtag per Post
- File Format: JPG / PNG Exclusively for one exhibitor per day
- Price:

until February #4350073	968.00€
March & April #4350074	1,162.00 €
During the tradeshow #4350075	1,452.00 €



DAILY FORMATS

FIBO GLOBAL FITNESS

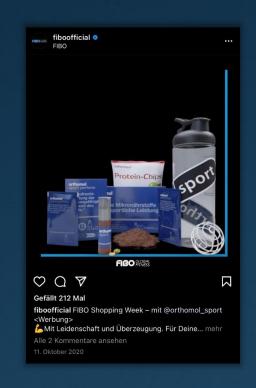
POST & STORY INSTAGRAM & FACEBOOK

Use the combination of post and story to reach our vast community on Facebook and Instagram. Your feed post has the chance to go viral and we generate additional attention with a story. Your post could be a short product video, for example, and the story could introduce details about the product in four snippets. Or you could post a workout video and engage the community via a poll integrated into the story. There are almost no limits to your creativity when it comes to design - and it doesn't take much effort on your behalf - we'll be happy to advise you.

Post & Story, FB & Instagram

- Exclusively for one exhibitor per day
- / Timeframe: before/after tradeshow
- Format: Post and Story
- Channel: Instagram and Facebook
- Extend: Post and 4 story snippets
- Content length: 60 sec.
- / Incl. link to your account FB & IG
- 1x Hashtag per Post
- / File Format: JPG / PNG
- / Price:

until February #4350057 March & April #4350050 2,479.00 € 3,345.00 €









B2B TRADE VISITOR NEWSLETTER



Reach prospective clients with an exclusive company-sponsored article in the official FIBO newsletter and be in the center of attention. Let your target audience know what could matter to them and what you do best - and benefit from our huge subscriber base.

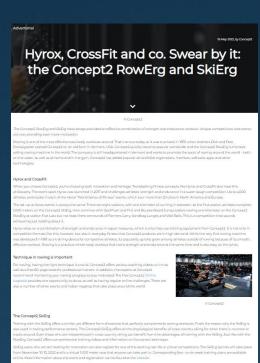
Exclusive Newsletter Participation

- Product number: 4340006
- Exclusive 1 exhibitor per Newsletter
- Subscribers: 39,000 (October 2022)
- Deadline for data: one week before editorial deadline of each newsletter
- Content for Newsletter:
 - Headline (max. 85 characters incl. spaces) in German & English
 - Teaser text (max. 185 characters incl. spaces) in German & English
 - Teaser image, 600 x 400px (w x h) 72 dpi, JPG- / PNG file
 - Medium Rectangle Banner, 300 x 250px (w x h) JPG- / PNG file
 - URL link to your website
- Content for FIBO Website:
 - Image, 2400 x 1500px (w x h) 72 dpi, JPG- / PNG file
 - Content, approx. 2000 4000 characters
 - Company logo, 72 dpi
 - URL link to your website
- Price: 2.180.00 €

Medium Rectangle

- Product number: 4340005
- Exclusive 1 exhibitor per Newsletter
- Dimensions: 300 x 250 px (w x h), JPG file
- Deadline for data: one week before editorial deadline
- ✓ Price: 1.015.00 €

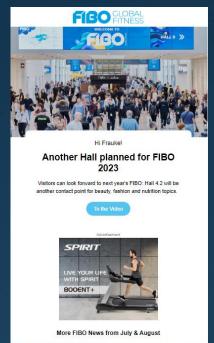






k/Erg is now at

and spa industry



ONLINE DIGITAL LEAD GENERATION



It's a match! This digital lead generation tool provides visitors with the opportunity to receive exclusive offers in exchange for their contact information. From product samples to discounts to free consulting sessions - you decide what you would like to offer in exchange for qualified leads. This product has generated between 300 and 700 leads per sponsor at other smaller RX-tradeshows.

Your benefits:



Qualified Leads: Participants receive a lead report with emails and contact information of who collected their offer.



Exposure: This exclusive offer will be promoted via dedicated email campaign, ensuring high reach amongst FIBO attendees and potential visitors.



Try it out: B2B Product-led / B2B Service-led



DIGITAL LEAD GENERATION



This is an overview of your service options, as B2B and B2C are addressed separately. This way, you can offer target group-specific incentives! You can also choose between a main sponsorship or regular inserts. We will be happy to advise you on how others have successfully activated new customers with the right incentive.

Premium Sponsorship

Product numbers B2B: 4330067

B2C: 4330073

Exclusive: 1 exhibitor

Splash Screen Ad in desktop & mobile

Your offer always appears in pole position

/ Price:

B2B: 7,750.00 € B2C: 3,995.00 €

Regular Insert

Product number:

B2B: 4330069 B2C: 4330075

Offers shown in random order

Price:

B2B: 1,550.00 € B2C: 799.00 €

Additional Insert for Sponsor

Product numbers

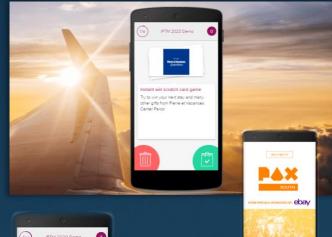
B2B: 4330068 B2C: 4330074

Limited to 1 additional offer

Offer shown in random order

/ Price:

B2B: 775.00 € B2C: 615.00 €





Tinder-like Swipe-Modus





BANNER CATEGORY "FOR VISITORS", "FOR EXHIBITORS" & "FOR MEDIA"

Present your special product features and highlights on the FIBO website for the long term and strengthen your brand in the process!

Medium Rectangle 1 or 3

- Product number:
- For visitors: 4320076 or 4320078 (max. 4 exh.)
- For exhibitors: 4320082 or 4320084 (max. 4 exh.)
- For media: 4320086 or 4320088 (max. 2 exh.)
- Dimensions: 300 x 250 px (w x h)
- Desktop view: static
- Price: 1,225.00 €

Medium Rectangle 2

- Product number:
- For visitors: 4320077 (max. 2 exh.)
- For exhibitors: 4320083 (max. 2 exh.)
- For media: 4320087 (max 1 exh.)
- Dimensions: 300 x 250 px (w x h)
- Desktop view: animated
- Price: 1,430.00 €
- → Mobile view: Banner 1-3 are displayed rotating at one position

Leaderboard Visitors

- Product number:
- For visitors: 4320079 (max. 5 exh.) position: under viewport "programme"
- For exhibitors: 4320085 (max. 3 exh.) position: under viewport "plan your presence"
- For media: 4320089 (max. 3 exh.)
- Dimensions: 728 x 90 px (w x h)
- Position: under viewport "programme"
- ✓ Mobile view: Leaderboard changes to Medium Rectangle (300 x 250 px)
- Price: 1,015.00 €



LEADERBOARD



BANNER EXHIBITOR DIRECTORY, PROGRAM, REPRESENTED CELEBRITIES & SPEAKER LIST

Highlight your presence in the exhibitor directory, program, celebrities or speakers list. This is one of the most visited areas on the FIBO website.

Medium Rectangle 1 or 3

Product number exhibitor directory: 4320067 or 4320069 (max. 4 exhibitors)

✓ Product number program: 4320070 or 4320072 (max. 4 exhibitors)

Product number represented celebrities: 4320092 or 4320094 (max. 4 exhibitors)

Product number speakers list: 4320082 or 4320084 (max. 2 exhibitors)

✓ Dimensions: 300 x 250 px (w x h)

Desktop view: static

Mobile view: Banners 1-3 are displayed rotating at one position

Price: 1,225.00 €

Medium Rectangle 2

Product number exhibitor directory: 4320068 (max. 2 exhibitors)Product number program: 4320071 (max. 2 exhibitors)

Product number represented celebrities: 4320093 (max. 2 exhibitors)

Product number speaker list: 4320083 (max. 1 exhibitor)

Dimensions: 300 x 250 px (w x h)

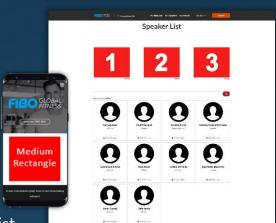
Desktop view: animated

Mobile view: Banners 1-3 are displayed rotating at one position

Price: 1,430.00 €

→ Position: above exhibitor list / above program / above represented celebrities / above speaker list











FIBO GLOBAL FITNESS

POCKET FLOOR PLAN & ORIENTATION PLAN

Take advantage of the event's most-used medium to navigate the show and present yourself to potential customers by placing your company logo and thus highlighting your stand position. Help visitors find your stand quickly, while they are seeking for orientation.

Logo highlighting on Pocket Floor Plan

- Product number: 5300086
- Limited per hall
- Highlighting of the booth
- **/** Price: 1,015.00 €

Logo highlighting on Pocket Floor Plan & Orientation Plan

- / Product number: 5300087
- Limited per hall
- Highlighting of the booth
- Price: 1,570.00 €

Logo highlighting on Orientation Plan

- Product number: 5300066
- Limited per hall
- Highlighting of the booth
- / Price: 660.00 €







POCKET FLOOR PLAN



Draw attention to your company and stand while visitors are seeking orientation in FIBO's most-used medium to navigate the show. This will entice visitors to come by your stand and helps them to find you quickly.

Front Cover Ad - OFC

- Product number: 5300071
- Max: 1 exhibitor
- ✓ Dimensions: 148 x 52.5 mm (w x h)
- Bleed 3 mm
- / Highlighting of stand position
- **/** Price: 4,555.00 €

Back Cover Ad - OBC

- Product number: 5300084
- Max: 1 exhibitor
- Dimensions: 148 x 210 mm (w x h)
- Bleed 3 mm
- Highlighting of stand position
- Price: 5,900.00 €

OBC





Inside Front Cover Ad

- ✓ Product number: 5300069
- Max: 1 exhibitor
- Dimensions: 148 x 210 mm (w x h)

EXCLUSIVE

- / Bleed 3 mm
- Highlighting of stand position
- Price: 2,580.00 €

Inside Back Cover Ad

- Product number: 5300070
- Max: 1 exhibitor
- Dimensions: 148 x 210 mm (w x h)
- Bleed 3 mm
- Highlighting of stand position
- Price: 2,380.00 €

Advert within Content Part

- Product number: 5300073
- Limited positions available
- ✓ Dimensions: 148 x 210 mm (w x h)
- Bleed 3 mm
- Highlighting of stand position
- Price: 2,060.00 €



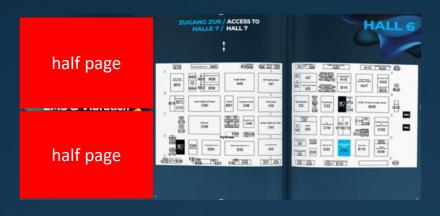
POCKET FLOOR PLAN - ADVERT AT YOUR HALL PLAN

Draw attention to your company and stand while visitors are seeking orientation in FIBO's most-used medium to navigate the show. This will entice visitors to come by your stand and helps them to find you quickly.

Advert hall plan

Hall 4.2 product number: 5300078
Hall 5.2 product number: 5300118
Hall 6 product number: 5300077
Hall 7 product number: 5300079
Hall 8 product number: 5300080
Hall 9 product number: 5300081
Hall 10.2 product number: 5300083

- Max. 2 exhibitors
- Dimensions half page: 148 x 105 mm (w x h)
- ✓ Dimensions full page: 148 x 210 mm (w x h)
- Bleed 3 mm
- Highlighting of stand position
- **/** Price half page: 1,995.00 €
- Price full page: 3,990.00 €









GLOBAL GLOBAL

FIBO SHOW GUIDE



The concept: Magazine plus trade fair catalog incl. trade fair program, background information, product presentations, exhibitor news and interviews - actively distributed at the entrances and sent to the FIBO VIP visitor database before the trade fair.

Adverts

Size: 1/2 page, 4c

Product number: 5300025

/ Price: 1,440.00 €

/ Size: 1/1 page, 4c

Product number: 5300024

Price: 2.247.00 €

EXCLUSIVE

Banderole

Product number: 5300033

Max: 1 exhibitor

Including production & confection

/ Price: 2,500.00 €

Bookmark

Product number: 5300041

Max: 1 exhibitor

Including production & confection

Price: 4,200.00 €

Adverts Cover Pages

Exclusive for 1 exhibitor per ad

/ Size: 1/1 page, 4c

Inside Front Cover

Product number: 5300030

/ Price: 3,799.00 €

Inside Back Cover

Product number: 5300031

Price: 3,799.00 €

Outside Back Cover

Product number: 5300032

Price: 4,489.00 €











INDOOR ADVERTISING



INDOOR ADVERTISING

PROMOTION TEAM & FOOTSTEPS



Lead potential customers directly to your stand! You could hand out free product samples, give-aways or flyers. Footsteps will lead visitors to your stand. Make sure that no visitor loses sight of your company!

2 Promotors

- Product number: 5340050
- Permission for team of 2
- ✓ Valid at all four days of the show
- **/** Price: 3,310.00 €

Sponsors are responsible to bring their own staff.

3 Promotors

- Product number: 5340051
- Permission for team of 3
- Valid at all four days of the show
- **/** Price: 4,965.00 €



Footsteps

- Product number: 5320035
- / Dimensions: 15.00 x 35.00 cm (w x h)
- Approx. shoe size 44
- Quantity: minimum 100 steps
- Price: from 2,700.00 € (100 footsteps)





INDOOR ADVERTISING BANNER NORTH BOULEVARD



The Boulevard connects the trade fair halls 6 to 9 with Entrance North and leads to the Central Boulevard which connects to Entrance South. All visitors entering via Entrance North will have to walk on the Boulevard.

Wall Banner Hall 8 (south side)

- Product number: 5320065
- Different positions available
- / Dimensions: 24 m² (6 x 4 m (w x h))
- **/** Price: 3,665.00 €

ANN TREASONTE PROPERTY OF THE PROPERTY OF THE

Banner North Boulevard

- Product number: 5320068
- Different positions available
- Dimensions: both sides printed 30 m²
 (15m² each side 5 x 3 m (w x h))
- **/** Price: 4,310.00 €



Giant Banner North Boulevard

- Product number: 5320078
- Different positions available
- Dimensions: both sides printed 87,6 m²
 (43.8 m² each side 14.60 x 3 m (w x h))
- **/** Price: 11,075.00 €





INDOOR ADVERTISING

SPECIALS



Place your logo on the lanyards or a banner ad on the trade visitor badges. The official lanyards are handed out to trade visitors at the entrances of FIBO. Your brand will accompany all attendees throughout their show visit and is constantly seen by visitors and exhibitors alike.

Logo on Lanyards

- ✓ Product number: 5320001
- Max 3 exhibitors
- Distribution: 50,000 items
- Including production by FIBO
- Price: 8,075.00 €



Logo on Trade Visitor Badges

- Product number: 5320008
- Exclusive: 1 exhibitor
- / Colour: black & white
- ✓ Price: 17,340.00 €



Advert on Trade Visitor Badges

- Product number: 5320006
- Exclusive: 1 exhibitor
- $\sqrt{}$ Dimensions: 82 x 18 mm (w x h)
- ✓ Price: 20,600.00 €





INDOOR ADVERTISING

BANNER ENTRANCE SOUTH



Be at the forefront and draw the attention of visitors entering through the south entrance. Various positions directly behind the turnstiles offer you high and long visibility.

Position 3

- Product number: 5320093
- Position: **behind** admission scanner
- ✓ Dimensions: 30 m² (7.50 x 4 m (w x h))
- **/** Price: 6,525.00 €

Position 5

- ✓ Product number: 5320095
- Position: behind admission scanner
- \checkmark Dimensions: 28 m² (7 x 4 m (w x h))
- Price: 5,870.00 €

Position 7

- Product number: 5320097
- Position: behind admission scanner
 Dimensions: 28 m² (7 x 4 m (w x h))
- ✓ Price: 5,870.00 €

Position 4

- Product number: 5320094
- **Position: behind** admission scanner
- Dimensions: 30 m² (7.50 x 4 m (w x h))
- Price: 6,255.00 €

Position 6

- Product number: 5320096
- Position: behind admission scanner
- $\sqrt{}$ Dimensions: 28 m² (7 x 4 m (w x h))
- **/** Price: 5,870.00 €









DIGITAL SIGNAGE



DIGITAL SIGNAGE

ENTRANCE NORTH



Welcome visitors with your advertising! This LED screen placed directly above the at the north entrance. No matter whether you use an advert or video, no visitor can pass by this LED screen without taking note. Recordable from both sides / Playout: at least 216 x during the entire duration of the fair, with a duration of 30 seconds each slot.

Entrance north above the turnstiles

- Product number: 4330056 / 4330057
- Max. 3 exhibitors
- Playout: at least 1/4 of the time during the entire duration of the fair
- Duration: at least 1200 playouts with a duration of 30 seconds each slot
- / Content: 24:9
- File format: Picture: JPG oder PNG / Video: mp4 (h.246)
- Dimensions: 7.2 x 2.7 m (B x H), 2880 x 1080 px
- / Price:

Video: 6,500.00 € Video incl. sound: 7,500.00 €









DIGITAL SIGNAGE

BOULEVARD



This generous advertising space allows your brand to be individually staged at the popular Lindbergh Restaurant right near the halls 6 and 9.

Restaurant bridge at the north boulevard

- Product number: 4330025
- Max. 4 exhibitors
- ✓ Playout: at least 1/5 of the time during the entire duration of the fair
- Duration: at least 960 playouts with a duration of 30 seconds each slot
- **/** Content: 32:9
- File format: Picture: JPG oder PNG / Video: mp4 (h.246)
- Dimensions: 4.85 x 1.4 m (W x H), 3840 x 1080 px
- Price: 4,400.00 €









DIGITAL SIGNAGE CENTRAL BOULEVARD



Receive maximum attention with the LED Screen cube in the heart of the central boulevard and passage 4-5! Your advertising message can be emitted from maximum three sides and can be perceived from all directions.

Central boulevard passage 4 - 5

- Max. 2 exhibitors
- / Playout: half of the time during the entire duration of the fair
- Duration: 2400 playouts with a duration of 30 seconds each slot
- Content: 24:9
- File format: Picture: JPG oder PNG / Video: mp4 (h.246)
- Dimensions: 7,2 x 2.7 m (W x H), 2880 x 1080 px
- / Price:
- Product number 4330039: 7,500.00 € (Direction North and South)
- Product number 4330096: 7,500.00 € (Direction West)













ENTRANCE NORTH

Use your chance to greet the visitors / your potential customers directly at the North Entrance in an eye-catching way.

Banner at Entrance North

Product number: 5320040

✓ Position: different available

 $\sqrt{}$ Dimensions: 36 m² (6 m x 6 m (w x h))

/ Price: 5,900.00 €







BRANDING LEFT SIDE OF ENTRANCE SOUTH

EXCLUSIVE



Greet the FIBO visitors directly at the southern fair entrance and draw attention to your company in one of the most prominent ways.

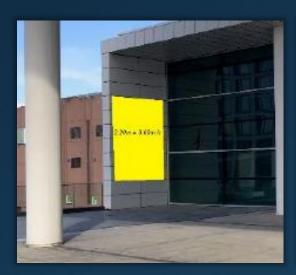
Facade Branding left Entrance South

Product number: 5320257

Exclusive: 1 exhibitor

Format: 9 m² (2.5 x 3.6 m (w x h))

/ Price: 4,200.00 €





Window Branding left Entrance South

Product number: 5320258

Exclusive: 1 exhibitor

Format: ca. 36 m²

Price: 10,750.00 €







FIGO GLOBAL FITNESS

COLUMN AND ELEVATOR ADVERTISING ENTRANCE SOUTH

Accompany visitors on their way to the highly frequented entrance South as well as when they are leaving the show and secure great deal of attention during the 25 m in front of Entrance South. A lasting impression when your customers enter and leave FIBO.

Column Branding

Product number: 5320259

Exclusive: 1 exhibitor Quantity: 3 columns

/ Dimensions: 33.6 m^2 (3 x 2.8 m x 4 m (w x h))

EXCLUSIVE

Price: 7,800.00 €



Elevator Branding

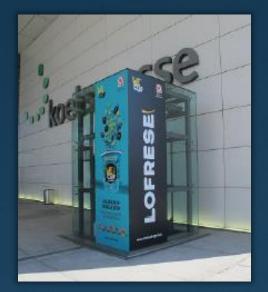
Product number: 5320261

Exclusive: 1 exhibitor

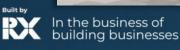
Dimensions:

Glass right side: $5 \text{ m}^2 (1.25 \times 3.98 \text{ m} (\text{w} \times \text{h}))$ Glass frontal: $5 \text{ m}^2 (1.25 \times 3.98 \text{ m} (\text{w} \times \text{h}))$

Price: 6.110.00 €







FIBO GLOBAL FITNESS

PIAZZA

Reach all visitors who are entering FIBO via the Entrance South with your advertising and guide them across the open piazza to your booth.

Balustrade Piazza

- / Product number: 5320149
- Max: 2 exhibitors
- Position: left / right of the access towards Entrance East / Passage 10/11
- **I** Dimensions: $6 \text{ m}^2 (7.50 \times 0.80 \text{ m} (\text{w} \times \text{h}))$
- Price: 2,590.00 €

Window Branding Piazza

- Product number: 5320150
- Exclusive: 1 exhibitor
- Position: above the access to Passage East / Entrance East
- Amount: 4 windows
- \sim Dimensions: 7.9 m² (1.47 x 1.34 m (w x h))
- Price: 4,040.00 €

Wall sticker Piazza

- Product number: 5320151
- / Exclusive: 1 exhibitor
- Position: access to Passage 4/10, Central Boulevard
- / Dimensions: 13 m 2 (4.45 x 2.92 m (w x h))
- Price: 4,865.00 €











YOUR PERSONAL CONTACTS



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